

Message

From: Heather King [/O=THERANOS ORGANIZATION/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=HEATHER KING57D]
Sent: 3/2/2016 7:05:02 PM
To: Sunny Balwani [sbalwani@theranos.com]; Elizabeth Holmes [eholmes@theranos.com]
Subject: RE: corrected reports (privileged and confidential)

Okay will look. The numbers below total 10,451, so we would need to round to 10K, not 9K (unless I'm reading it incorrectly).

From: Sunny Balwani
Sent: Wednesday, March 02, 2016 10:59 AM
To: Heather King <hking@theranos.com>; Elizabeth Holmes <eholmes@theranos.com>
Subject: RE: corrected reports

we should also put this in the context of other labs. you should have someone do a quick search in literature or consultants may know what % of lab results are corrected after the final results are sent out. I am pretty sure the industry average will be about 1% or so. so even in that context our 0.5% is very low including the extra ordinarily conservative steps we are taking because of the attention on us.

From: Heather King
Sent: Wednesday, March 02, 2016 10:53 AM
To: Sunny Balwani <sbalwani@theranos.com>; Elizabeth Holmes <eholmes@theranos.com>
Subject: FW: corrected reports

See below. I don't have insights into this number. I was told yesterday, by Daniel and King, that while they didn't know the number(s), they expected them to drop about 1000 from last time.

From: Tina Lin
Sent: Wednesday, March 02, 2016 10:50 AM
To: Heather King <hking@theranos.com>
Subject: FW: corrected reports

From: Tina Lin
Sent: Wednesday, March 2, 2016 10:22 AM
To: Daniel Young <dyoung@theranos.com>
Cc: Kingshuk Das <kdas@theranos.com>; 'David Zifkin' <dzifkin@BSFLLP.com>
Subject: RE: corrected reports

	Count	Total	%
Void result due to QC / patient distribution review	9416	1623246	0.58%
Correct result due to AMR issues	1036	1623246	0.06%

The total count is a rough estimate – counts before June 2014 were estimated. Let me know if you need breakdown by instrument.

Still need to follow up with Michele regarding some of the 1800s, so the counts may change again today.

From: Daniel Young
Sent: Tuesday, March 1, 2016 12:17 PM
To: Tina Lin <tlin@theranos.com>
Cc: Kingshuk Das <kdas@theranos.com>; 'David Zifkin' <dzifkin@BSFLLP.com>
Subject: RE: corrected reports

Great, thanks. See comments below:

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From: Tina Lin
Sent: Tuesday, March 01, 2016 11:51 AM
To: Daniel Young <dyoung@theranos.com>
Cc: Kingshuk Das <kdas@theranos.com>; 'David Zifkin' <dzifkin@BSFLLP.com>
Subject: RE: corrected reports

Once we complete our final patient impact summaries hopefully today, this table below will be easy to generate. A few notes:

- I can distinguish between QC and patient distribution/ref range, but verification/validation reports issues are tied to one of those.

If there are no reports tied solely to validation reports, then we just say 0%.

- We did not do patient impact summaries for all instruments / assays, so the Theranos Technology numbers will be huge compared to the FDA cleared tests.

Let's at least look at the %'s in this way, and then we can decide to combine them later.

- I don't have any "Training/Personnel" related items.

You don't have the info, or there are no corrected reports due to this? If the later, we just say 0%.

I'll be there in Newark later this afternoon as well as tomorrow.

Thanks,
Tina

From: Daniel Young
Sent: Tuesday, March 1, 2016 11:48 AM
To: Tina Lin <tlin@theranos.com>
Cc: Kingshuk Das <kdas@theranos.com>; 'David Zifkin' <dzifkin@BSFLLP.com>
Subject: corrected reports

Hi Tina,

WAG is going to be on-site tomorrow in NKW to walk through some of our corrective actions. We wanted to prepare an overview of the corrected/voided reports.

I was thinking of presenting as summary in a table like this:

	FDA Cleared tests	Theranos Technology
QC related	% of total reports	
Patient distributions/ref range		
Verification/Validation Reports		
AMR		
Training / Personnel		

Where in each cell we report the % of total reports that were "corrected" or "voided". Are you able to generate this summary this afternoon for all patient impact assessments that are complete? Other suggestions?

Also, I think it would be helpful if you are in NWK tomorrow with King and I should we have any questions for you during the meeting.

Thanks as always!

Best regards,

Daniel Young, PhD
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 Laboratory Director, Theranos Arizona CLIA Laboratory
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